

MATTHEW D. NYE

Experienced entrepreneur with 25 years of diversified expertise in finance, technology and communications seeks growth opportunity to exercise his selling and problem-solving skills.

PROFESSIONAL EXPERIENCE

Sep 08-Present Verteks Consulting, Inc. Ocala, FL

Regional Director

- Generated more than \$300K in ShoreTel gross margin in fiscal years 2012-2016
- Increased ShoreTel business from \$300K per year in 2009 to \$3 million per year in 2016
- Responsible for trade shows and event planning
- Responsible for monthly, quarterly and annual sales forecast

Dec 10-Present Virtual Information Systems Melbourne, FL

President

- Web development specializing in Open Source CMS – WordPress, Joomla & Drupal.
- Extensive experience installing, configuring and maintaining CiviCRM for political & non-profits

Jan 07-Jun 09 A Clear Choice Title & Escrow of Brevard Palm Bay, FL

President

- Responsible for executive management, marketing and sales
- Implemented Microsoft Small Business Server 2003 with additional terminal server for remote user access
- Implemented 3COM NBX VOIP phone system with remote handsets deployed across a hardware VPN solution comprised of SonicWall and 3COM OfficeConnect SecureRouters

Jun 06-Dec 09 A Clear Choice Title & Escrow of Osceola Saint Cloud, FL

Managing Partner

- Responsible for marketing, web site and network administration
- Implemented Microsoft Small Business Server 2003 with additional terminal server for remote user access
- Implemented and supported Canon ImageWare imaging system for online closed file retention
- Responsible for implementation and support of Closer's Choice software

Jan 04-Jun 07 Matrix Mortgage Company Melbourne, FL

President

- Responsible for management of eight loan officers
- Implemented Microsoft Small Business Server 2003 with additional Windows Server 2003 terminal server for remote user access
- Implemented and supported Calyx Loan Origination Software, PushMX Loan Tracking Software, and MortgageQuest Marketing Software

Aug 03-Feb 04 York Financial Group Oviedo, FL

Chief Information Officer

- Responsible for implementation and support of Microsoft Small Business Server 2000 network and Genesis Loan Origination Software
- Implemented Microsoft Windows 2000 Terminal Server for remote user access – supported 30 loan officers accessing the system both internally and remotely
- Responsible for processing Accounts Payable and Payroll

EDUCATION & CERTIFICATIONS

Jul 03 Florida Mortgage Broker License Orlando, FL
1989-1992 Central Florida Community College Ocala, FL

TRADE ASSOCIATION, NON-PROFIT & POLITICAL EXPERIENCE

May 13-Present Republican Liberty Caucus Melbourne FL
National Chair

- Responsible for oversight of national organization
- Responsible for marketing organization at events and trade shows
- Increased donor revenues by 400% in three years

Jan 10-Jun 2015 Economic Development Commission Melbourne FL
Board Member (Commissioner Appointee)

- Responsible for reporting updates to Commissioner Infantini

May 09-May 2013 Republican Liberty Caucus of Florida Melbourne FL
State Chair

- Responsible for oversight of state organization
- Responsible for marketing organization at events and trade shows

Jan 09-Present Rotary Club of Suntree Melbourne FL
Rotarian/Paul Harris Fellow/Treasurer

- Responsible for all bookkeeping tasks
- Responsible for compliance filings
- Assist with planning of Great Tastes at Suntree Annual Fundraiser

Sep 06-Jun 07 FAMB - Treasure Coast Chapter Port Saint Lucie, FL
Founder/President

- Established 13th Chapter of the Florida Association of Mortgage Brokers serving Indian River, Martin and Saint Lucie Counties

Sep 90-Jun 91 CFCC – Patriot Press Newspaper Ocala, FL
Editor in Chief

- Received “All American Newspaper” Award while Editor in Chief
- One of the top five college newspapers in the country in 1991

REFERENCES

Available upon request