

Mac McLouth

- 1) its been 8 years since on the commission. Ive been sitting tin the audience watching them make some of the mistakes I made, and experience teaches you that. I've found I didn't have the voice I was used to for 40 some years. I was a public servant, and would speak to the commission, but only had 3 minutes at meetings. I have tried meeting with commissioners, and th executive directors who have replaced me, and replaced him and so on. I get a nice pension from the port, for my service, but I felt obligation to stick with it still. But time is running out on me and I'm still healthy, so I said I'm going to run because I need the leverage to make the port move in direction I want. I think we can do a little better. I'm full time caretaker with my wife has Alzheimer's. But this is not to bad for me to do something, it stimulates me and keeps me going.
- 2) 50 years of experience, in all of the jobs. Unique is commissioner for 32 years, 4 years did marketing when we got into cruising business, last 4 years as port manager. A overall job, a lot of fun nd would have kept going, but commission felt like they needed new leadership. Commissioner on any board is an interesting job - not that easy. Biggest opposition is the other people on the board. Politics is not a lot of fun, because whenever you make decision 1/2 people don't like you and may run you out.
- 3) Economics - I'm a numbers guy. Economics needs to assist your decision. Where they come from and where are they going to go. I have that vision, and I always play the numbers. Sometimes you change your mind because numbers change. example: rail. 60 years ago I was a big proponent. But times and numbers change, and now I was seriously against running the rail across KSC. No brainer. The more difficult one, security is a big issue. They have a good handle on it. Economics: everything in cruising. 81% of income. If we have a big hurricane and we nock out the bridge, we not only don't have gas for central Florida....but we ned the roads and the bridge is high priority. The 528 bridge. Begot to work with these governments, working with all these other governments. I was adamant we buy the jetty park land. We are a special district. The people who control it is the legislature, who controls the county commission. It was not a good program (to fight over the lease). Our revenue bonds are \$290 million. Income is \$100 million. Remember the fire on gaming ship? We almost lost 5-6 firemen in that battle. We almost lost the ship, almost capsized. (sea escape). If it had gone down, would have taken us 9 months to get it out of there.... That is a serious problem. If we lost 9 months of cruising, they could just pull out go somewhere else, but impact on the port would be devastating. (wouldn't cargo be disrupted as well? yes... but I'm saying if you loose a cruise ship to elsewhere they may not come back). Anyway you move cargo, trump and tariffs going to impact trade, and that is going to benefit our port. Short sea shipping - GTE bought another port in NE. Pull trucks off I95 and ship it up north. It hasn't occurred because of economics. Got to have a routine short sea or water highway of smaller cargo ships that would fit into our port or buy barges.
- 4) Slower expansion? Yes and no I like John . He is a good port manage. Her understands cargo better than I do. He is best one since I left. He has a Gal out there, who understands the politics and gain state and federal monies very well. She impressed me today. She is the best I've seen period. So we are moving ahead. I think he has done good things. He has no experience in cruising, which is unique industry. He hired a guy out of Miami, to do the plan. I offered to sit on board as advisory or what not to help them. But he said no. and I think they did make some mistakes. (has board to show their new master plan) area for the cover inlet is a retention pond. You can't just put it into the basin. (tom are you sure? It doesn't have the same requirements as the river?). you have to let is settle... immediate run off is the problem. Deep well is the architects solution, but I had to dig two in brevard during my time and we are not miami... you have to dig VERY deep here, cost prohibitive.

- 1) His plan, need a place to put small boats in another place, not take up the deep water spots. We need to move small boats to the southwest of drawbridge in little lagoon we own. The public very interested in brown tide... put in a weir there, so the water can go both ways. The corps tried this.... Too much rain in IRL and afraid of flooding, so they opened locks. Water went out to sea. Could also use to shut off red tide or a spill from flowing into the IRL.

- 5) I am for fishing in the area, one of the unique things about the port, as unique as jetty park. Fishing has to stay here. We put in the charter the fishing industry. We have to give them space. I supported that heavily.

- 6) Environmental stewardship. Look at my resume, know I have masters degree in public health. When I came to space center, thats what I did. Environmental stewardship is what I do. There have been bad science. Pushing bad stuff. Use environmental issues as a wage to prevent neighbors from doing something. I am aware of brown tide problem. Could impact barge canal by opening port on tidal basis. Spills aren't frequent, but happen, and could shut off the access to the lagoon.
 - 1) The bridge not doing well, always repairing it. Port is working toward federal money to get high road bridge there. Fed recognize its importance.

- 7) Business friendly.
 - 1) I think John has move us head of his predecessors. We come a long way with our tenets and the gal he hired to do his lobbying is really good. She understands this stuff really well. But fighting with the county commission did not help us. (tom - weenier did the port a disservice there). Mac - that's about all I can say. Never turn any anyone. Have to have open door policy. Past commissioners wouldn't meet with people, wouldn't answer the phone. If we are going to have elected officials - only 2 ports that do west palm and us - people have to have an open door policy. There is some good reasons. Re jetty, is the opinion of the people important? Yes they are. All of central Florida benefits from the port, but locals elect. Jetty park attracts folks from all over... most visitors probably not in the port district.

- 8) I think I can do more for the port in the next 4 years that you'd be damn proud to back me. In my reclining days Ive got a lot of knowledge and ideas and I want to pursue them. My solutions will further the port itself. I really do have a lotto good connections in brevard county. I was on the committees over there.... I was chair of board over in orlando. We got to be over there, because Port impacts them as much as locals. I'm proud of being part of port Canaveral. FL has 14 major ports, and none as economically sound as we are today. I'm willing to do some more.

- 9) I've been elected 10 times, and always asked. They haven't found anything yet....

- 11) Shirley - plan for new terminal 2 and 3 and estimates \$150 million. Need the one by jetty park. Because the port is so successful, the downside is a lot of bad mistakes are hidden. We got a tower out there costing a lot of money every month. They do things because they can get a whole lot of money, to go get a bond, low rate. (tom - They get money coming from DOT and state to offset capital expenditure.). We already spent several million already on KSC rail plan (tom spent \$1.5mill on parking garage design).